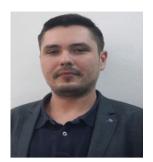


### Curriculum vitae

### PERSONAL INFORMATION

# Bunea Ovidiu-Iulian



Piata Romană, no. 6, Bucharest (Romania)

ovidiu.bunea@man.ase.ro

Gender Male | Date of birth 31/07/1992 | Nationality Romanian

#### **EDUCATION AND TRAINING**

#### 28/07/2016 - 27/09/2019

### Doctoral degree (Ph.D.) - Doctoral School of Management

Bucharest University of Economic Studies, Romania

Doctor of Economics, Domain: Management. Thesis title: Repositioning the sales activities to increase the company's competitiveness

#### 01/10/2014-21/06/2016

# Master's degree - public administration specialization

Bucharest University of Economic Studies, Romania; Faculty of Administration and Public Management.

The main competencies acquired in the research master's degree "Public Administration and Management":

- competences related to the managerial, economic, and legal dimension in the context of the requirements of the Member State of the European Union.
- evaluation, interpretation and explanation of the phenomena and trends observed in the development of public organizations.
- the competencies acquired so far have materialized at the end of the master's program, by understanding the changes brought about by the reform process in general and managing the interests of public institutions in line with the expectations of citizens and the European administrative space.

### 10/2011-06/2014

# Bachelor's degree - public administration specialization

Bucharest University of Economic Studies, Romania; Faculty of Administration and Public Management.

Skills acquired in the undergraduate program:

- knowledge, understanding and use of managerial concepts specific to the market economy and public service economics.
- the creative application of managerial methods, tools, and techniques to the specifics of the Romanian economy and of a public organization in fields specific to the function of service provision, procurement, research-development, human resources, etc...
- mastering and implementing the methodology for developing projects in the public sector.
- knowledge and understanding of the relations between the public authorities in Romania, of some aspects related to the organization, functioning and activity of the public authorities and institutions in Romania and the European Union.

# 09/2007-06/2011

# High school diploma

Iulia Hasdeu National College, Bucharest (Romania)

#### PROFESSIONAL EXPERIENCE

# 02/2020-Present Assistant Professor - Management Department

Bucharest University of Economic Studies, Romania

Job disciplines: Supply and sales management; Strategic analysis of the competitive environment. Domain: Management

### 12/2019 - Present

# Member of the editorial team of the academic journal Business Excellence and

Management

Bucharest University of Economic Studies, Romania - Faculty of Management http://beman.ase.ro/echipa.htm

#### 06/2018-Present

# Member of the IMC international conference organizing team

Bucharest University of Economic Studies, Romania - Faculty of Management http://conferinta.management.ase.ro/about-the-conference/committees/

#### 01/10/2016-06/2019

### Associate teacher - Management Department

Bucharest University of Economic Studies, Romania

Conducting seminars in the disciplines: "Strategic analysis of the competitive environment", "Supply and sales management", "Management of cultural organizations", "Marketing strategies applied in socio-cultural organizations" within the Faculty of Management and the Faculty of Administration and Public Management in within the Bucharest University of Economic Studies.

#### 13/06/2016-23/09/2016

# Current operations advisor

BRD - GSG, Bucharest (Romania)

- management of current banking operations
- sale of products and services

### 21/06/2015-30/09/2015

### Ride Operator

Dorney Park & Wildwater Kingdom, Allentown (USA)

Activities and responsibilities:

- customer satisfaction.
- ensuring the security of customers in attractions.
- informing guests about the rules of conduct and security.
- mediation of conflicts between guests and employees / other guests.

#### 05/08/2014-28/11/2014

## Intern at the Human Resources Department

Ministry of Foreign Affairs, Bucharest (Romania)

During this internship, most of my activities focused on the project "Be Proactive, Learn Permanently! - Training modules to improve the skills of MFA staff", which aimed to:

- developing the skills of civil servants and modernizing the professional training function of the MFA.
- organizing campaigns for respect for diversity, sustainable development and environmental protection for the target group of the project.

### 09/04/2014

# Organizing the Workshop "Change is in us"

Bucharest University of Economic Studies, Romania; Faculty of Administration and Public Management.

Workshop: The impact of master's studies on the professional evolution of students in Romania in the context of globalization

General objective: awareness of the importance of professional and educational training and motivation of integration on the Romanian labor market

http://studentfamp.ase.ro/workshop2014



#### Mother tongue(s)

#### Romanian

#### Foreign languages

**English** 

French German

UNDERSTANDING		SPEAKING		WRITING			
Listening	Reading	Participate in the conversation	Oral speech				
C1	C1	B2	B2	C1			
Certificate of language skills for level B2							
A2	B1	A2	A2	B1			
A1	A2	A1	A1	A1			

Levels: A1 and A2: Elementary user - B1 and B2: Independent user - C1 and C2: Experienced user Common European Framework of Reference for Languages

#### Communication skills

Good communication skills acquired through team projects, conducting seminars with students and through my participation in various workshops, conferences, and non-formal activities.

### Organizational / managerial skills

Part of the International Management Conference organizing team. Details at: http://conferinta.management.ase.ro/about-the-conference/committees/

- leadership (I was the head of the second year at the master's program within the Faculty of Public Administration and Management, Bucharest University of Economic Studies)

#### Digital skills

SELF EVALUATION						
Information processing	Communication	Content creation	Security	Problem solving		
Independent user	Independent user	Independent user	Experienced user	Experienced user		

Digital skills - Self-assessment grid - http://europass.cedefop.europa.eu/ro/resources/digital-competences

Good knowledge of Microsoft Office™ tools, Internet

Driver's license

AM, B, BE

#### ADDITIONAL INFORMATION

#### **Publications**

Articles presenting original scientific contributions, in extenso, published in indexed journals in at least 3 recognized international databases, including ISI Web of Science - ESCI (without impact factor):

- [1] **Ovidiu-Iulian BUNEA**. The Strategic Role of the Sales Team in Increasing the Competitiveness of the Firm. Quality-Access to Success, Vol. 20, Supliment: 2, 2019, pp 130-135, ISSN 1582-2559, ISSN-L 2668-4861. <a href="https://search.proquest.com/docview/2198412816?pq-origsite=gscholar">https://search.proquest.com/docview/2198412816?pq-origsite=gscholar</a>. Revistä indexatä în: <a href="https://search.proquest.com/docview/2198412816?pq-origsite=gscholar">https://search.proquest.com/docview/2198412816?pq-origsite=gscholar</a>. Revistä indexată în: <a href="https://search.proquest.com/docview/2198412816?pq-origsite=gscholar">https://search.proquest.com/docview/2198412816?pq-origsite=gscholar</a>. Revistă indexată în: <a href="https://search.proquest.com/docview/2198412816">https://search.proquest.com/docview/2198412816?pq-origsite=gscholar</a>. Revistă indexată în: <a href="https://search.proquest.com/docview/2198412816">https://search.proquest.com/docview/2198412816</a>?pq-origsite=gscholar. Revistă indexată în: <a href="https://search.proquest.com/docview/2198412816">https://search.proquest.com/docview/2198412816</a>?pd-origsite=gscholar.
- [2] Corboş, Răzvan-Andrei, Popescu, Ruxandra-Irina, **Ovidiu-Iulian BUNEA**. The Influence of the Sales Management Style on the Company's Competitiveness. Quality-Access to Success, Vol. 20, Supliment: 2, 2019, pp 197-201, ISSN 1582-2559, ISSN-L 2668-4861. <a href="https://search.proquest.com/docview/2198414180?pq-origsite=gscholar">https://search.proquest.com/docview/2198414180?pq-origsite=gscholar</a>. Revistă indexată în: ESCI, SCOPUS, EBSCO, CABELL'S, PROQUEST, Clarivate Analytics Web of Science Core Collection.
- [3] Popescu, Ruxandra Irina, Corboş, Răzvan-Andrei, **Ovidiu-Iulian BUNEA**. *Influences on urban competitiveness development from the perspective of business and local authorities*, Review of International Comparative Management, Vol. 19, Nr. 4, 2018, pp 359 371, ISSN:1582-3458. <a href="http://www.rmci.ase.ro/no19vol4/04.pdf">http://www.rmci.ase.ro/no19vol4/04.pdf</a>. Revistă *indexată* în: RePec, Index Copernicus Journals Master List, EBSCO, The World Wide Web Virtual Library For European Integration, NewJour Electronic Journals and Newsletters, Ulrich's Periodicals Directory, Cabells Database, Google Scholar,

- OCLC-WorldCat, CEEOL Central and Eastern European Online Library.
- [4] Popescu, Ruxandra-Irina, Corbos, Răzvan-Andrei, **Ovidiu-Iulian BUNEA.** Selling cultural organizations a case study on client's perception of the cultural activity of the Calea Victoriei Foundation. Revista Administrație și Management Public (RAMP), Nr. 31, 2018, pp 81-96, ISSN 1583-9583. <a href="http://www.ramp.ase.ro/en/\_data/files/articole/2018/31-06.pdf">http://www.ramp.ase.ro/en/\_data/files/articole/2018/31-06.pdf</a>. Revistă indexată în: SCOPUS, EBSCO, ERIHPLUS, PROQUEST, CEEOL, RePEc, CABELL'S.
- [5] Popescu, Ruxandra-Irina, Corboş, Răzvan-Andrei, **Ovidiu-Iulian BUNEA.** Study on the perception of young Romanians on the Eco-marketing and promotion efficiency in increasing the environmental NGOs competitiveness. Quality-Access to Success, Vol. 19, Supliment: 1, 2018, pp 417-422, ISSN 1582-2559, ISSN-L 2668-4861. https://search.proquest.com/openview/e44dd9d9a94189f2eb766b89a11ea287/1?pq-origsite=gscholar&cbl=1046413. Revistă indexată în: ESCI, SCOPUS,EBSCO, CABELL'S, PROQUEST, Clarivate Analytics Web of Science Core Collection.
- [6] Corboş, Răzvan-Andrei, Popescu, Ruxandra-Irina, **Ovidiu-Iulian BUNEA.** Strategic implications of analyzing competitiveness measuring instruments for Romania, Business Excellence and Management, Vol. 7, Nr. 2, 2017, pp 13-26, ISSN: 2248-1354, ISSN-L: 2248-1354. <a href="http://beman.ase.ro/no72/2.pdf">http://beman.ase.ro/no72/2.pdf</a>. Revistă indexată în: DOAJ; RePEc, ProQuest.

Articles presenting original scientific contributions, in extenso, published in ISI Web of Science indexed journals - with impact factor:

- [7] Bunea, Ovidiu-Iulian, Corbos, Răzvan-Andrei, Popescu, Ruxandra-Irina. Influence of some financial indicators on return on equity ratio in the Romanian energy sector-A competitive approach using a DuPont-based analysis. Energy, 189, 2019, 116251. Revistă indexată în: Elsevier BIOBASE, Environmental Periodicals Bibliography, Science Citation Index, Current Contents, Research Alert, BIOSIS Citation Index, Cambridge Scientific Abstracts, Chemical Abstracts, Current Contents -Engineering, Technology & Applied Sciences, Engineering Index, INSPEC, Current Contents - Social & Behavioral Sciences, Scopus, Middle Eastern & Central Asian Studies, Engineered Materials Abstracts, Environmental Engineering Abstracts, Environmental Sciences & Pollution Management, Materials Business File, METADEX, Pollution Abstracts, Current Contents, Science Citation Index Expanded, Web of Science, Composites Industry Abstracts, Corrosion Abstracts, Earthquake Engineering Abstracts, GeoRef, British & Irish Archaeological Bibliography, Bibliography of Asian Studies, CAB International, Academic Search (EBSCO), Computers & Applied Sciences Complete, Current Abstracts (EBSCO), Energy & Power Source, Environment Complete, Environment Index, TOC Premier, Public Affairs Information Service Bulletin, Compendex, Engineering Information Database EnCompass LIT (Elsevier), FLUIDEX, Engineering Village - GEOBASE, Wilson Applied Science and Technology Abstracts, OCLC Contents Alert Advanced Polymers Abstracts, Aerospace & High Technology Database, Selective, ASFA2 - Ocean Technology, Policy and Non-Living Resources, Ceramic Abstracts, CSA Sustainability Science Abstracts (Cambridge Scientific Abstracts), CSA Technology Research Database, CSA Mechanical & Transportation Engineering Abstracts (Cambridge Scientific Abstracts), CSA Civil Engineering Abstracts, CSA Engineering Research Database (Cambridge Scientific Abstracts),mCSA High Technology Research Database with Aerospace (Cambridge Scientific Abstracts). Factor de impact: 5.537 - 2018, ISSN:0360-5442, E-ISSN:1873-6785. https://doi.org/10.1016/j.energy.2019.116251.
- [8] Popescu, Ruxandra Irina, Corboş, Răzvan-Andrei, Comănescu, Mihaela, **Ovidiu-Iulian BUNEA**. *Ecological Marketing Strategic Option for Business Development in Bucharest*, Economic Computation and Economic Cybernetics Studies and Research, Vol. 51, Nr. 2, 2017, pp 67 83, ISSN:0424-267X. <a href="http://www.ecocyb.ase.ro/nr2017\_2/05%20-%20Popescu%20Irina,%20Corbos.pdf">http://www.ecocyb.ase.ro/nr2017\_2/05%20-%20Popescu%20Irina,%20Corbos.pdf</a>. Revistă *indexată* în: WoS: Science Citation Index Expanded, Social Sciences Citation Index, Social Scisearch, Journal Citation Reports/Social Sciences Edition, RePEc, EBSCO. Factor de impact: 0.973 2018.

### Studies published in volumes of scientific events in the country and / or abroad:

- [9] Corboş, R. A., **Bunea, O. I.,** Zamfir, A. I., & Gora, A. A. (2020). Going Online: The Influence Of Covid-19 On Student'S Learning Experience. In Proceedings of the Internatinal Management Conference (Vol. 14, No.1, pp. 355-367). Faculty of Management, Academy of Economic Studies, Bucharest, Romania. DOI: 10.24818/IMC/2020/02.11
- [10] Corbos, R. A., **Bunea, O. I.**, Popescu, R. I., & Zamfir, A. I. (2019). Social Media As A Component Of The Value Chain To Gain Competitive Advantage In Sales. In Proceedings of the INTERNATIONAL MANAGEMENT CONFERENCE (Vol. 13, No. 1, pp. 702-710). Faculty of Management, Academy of Economic Studies, Bucharest, Romania.
- [11] **Bunea, Ovidiu-Iulian**. Proceedings of the 33rd International Business Information Management Association Conference, IBIMA 2019: Education Excellence and Innovation Management through Vision 2020. Maturity of the sales process Key element in increasing company competitiveness. 33rd International Business Information Management Association Conference: Education Excellence and Innovation Management through Vision 2020, IBIMA 2019, 10.04.2019 11.04.2019, Granada, Spania, IBIMA, 2019, pp 1342 1350, ISBN: 978-099985512-6. https://www-scopus-com.am.e-nformation.ro/record/display.uri?eid=2-s2.0-85074107372&origin=resultslist&sort=plf-f&src=s&sid=50ef2eb76eaefba7bd48bc3b9ac71983&sot=autdocs&sdt=autdocs&sl=18&s=AU-ID%2857201118326%29&relpos=3&citeCnt=0&searchTerm=



### Curriculum vitae

- [12] Corboş, Răzvan-Andrei, Popescu, Ruxandra-Irina, **Bunea, Ovidiu-Iulian**, Raiu, Cătălin-Valentin. Proceedings of the 33rd International Business Information Management Association Conference, IBIMA 2019: Education Excellence and Innovation Management through Vision 2020. Competing through sales Salesperson capability to enhance competition. 33rd International Business Information Management Association Conference: Education Excellence and Innovation Management through Vision 2020, IBIMA 2019, 10.04.2019 11.04.2019, Granada, Spania, IBIMA, 2019, pp 1342 1350, ISBN: 978-099985512-6. https://www-scopus-com.am.e-nformation.ro/record/display.uri?eid=2-s2.0-85074092929&origin=resultslist&sort=plf-f&src=s&sid=50ef2eb76eaefba7bd48bc3b9ac71983&sot=autdocs&sdt=autdocs&sl=18&s=AU-ID%2857201118326%29&relpos=4&citeCnt=0&searchTerm=
- [13] **Bunea, Ovidiu-Iulian**. Proceedings of the International Conference on Business Excellence Vol. 13, No. 1. Repositioning sales as an influence on innovation and a source of sustainable competitive advantage. 13th International Conference on Business Excellence (ICBE), 21.03.2019 22.03.2019, Bucureşti, România, Sciendo, 2019, pp. 492-504, ISSN: 2558-9652. https://doi.org/10.2478/picbe-2019-0043.
- [14] Cârstea, Gheorghe, Corbos, Răzvan-Andrei, Măiță, Nicolae-Daniel, **Bunea, Ovidiu-Iulian**. Conference Proceedings: 2nd International Scientific Conference ITEMA 2018. In the Quest For Competitiveness: the Influence Between Financial Indicators and the Rate of Commercial Profitability (RCP) in the Romanian Retail Market. Second International Scientific Conference ITEMA 2018 Recent Advances in Information Technology, Tourism, Economics, Management and Agriculture, 08.11.2018, Graz, Austria, Association of Economists and Managers of the Balkans, 2018, pp 446-453, ISBN 978-86-80194-13-4. http://www.itema-conference.com/wp-content/uploads/2019/09/ITEMA-2018 Conference-Proceedings-Final.pdf.
- [15] **Ovidiu-Iulian BUNEA**. A Photograph of the Urban Marketing Strategy Structure of the Bucharest Municipality. PROCEEDINGS OF THE 12th INTERNATIONAL MANAGEMENT CONFERENCE, The 12th International Management Conference Management Perspectives in the Digital Era`, IMC 2018, 01.11.2018 02.11.2018, Bucureşti, România, Vol. PROCEEDINGS OF THE 12th INTERNATIONAL MANAGEMENT CONFERENCE, Nr. 0, 2018, pp 565 573. ISSN 2286-1440.
- [16] Popescu, Ruxandra Irina, Corboş, Răzvan-Andrei, Comănescu, Mihaela, **Ovidiu-Iulian BUNEA**. Food Marketing A Strategic Option for Food Safety in Romania and the European Union, PROCEEDINGS OF THE 12th INTERNATIONAL MANAGEMENT CONFERENCE, The 12th International Management Conference Management Perspectives in the Digital Era`, IMC 2018, 01.11.2018 02.11.2018, București, România, Vol. PROCEEDINGS OF THE 12th INTERNATIONAL MANAGEMENT CONFERENCE, Nr. 0, 2018, pp 542 553. ISSN 2286-1440.
- [17] **Ovidiu-Iulian BUNEA**, Corbos, Răzvan-Andrei, POPESCU Ruxandra Irina, Todircan, Mariana. The importance of promotion policy in increasing the competitiveness of cultural organizations in romania case study: the National Museum of Natural History "Grigore Antipa", IBIMA Business Review, 31st International-Business-Information-Management-Association Conference, IBIMA, 25.04.2018 26.04.2018, Milano, Italia, Vol. Innovation Management and Education Excellence Through Vision 2020, Vols I -XI, 2018, pp 372 384. ISBN:978-0-9998551-0-2.
- [18] Cârstea, Gheorghe, Corboş, Răzvan-Andrei, Popescu, Ruxandra Irina, **Ovidiu-Iulian BUNEA**. *Analysis of the Influence of Some Indicators on the Profitability of the FMCG Retail Market in Romania*, PROCEEDINGS OF THE 11th INTERNATIONAL MANAGEMENT CONFERENCE, 11th INTERNATIONAL MANAGEMENT CONFERENCE, IMC, 02.11.2017 04.05.2019, București, România, Vol. PROCEEDINGS OF THE 11th INTERNATIONAL MANAGEMENT CONFERENCE, Nr. 0, 2017, pp 481 492, ISSN 2286-1440.
- [19] Participarea la The 13th Administration and Public Management International Conference "Policy and Organizational Change in Public Institutions", organizată de Facultatea de Administratie si Management Public, ASE Bucuresti (26-27 octombrie 2017).
- Publicare: Popescu, R.I., Mina-Raiu, L. Brișcariu, R.M., Comănescu, M., Bunea, O.I. "Comparative Analysis of Historic City Branding in Romania. Case Study: Baia Mare, Alba Iulia And Sibiu"
- in Profiroiu, C.M., Popescu, R.I. (Eds.), Proceedings of the 13th Administration And Public Management International Conference "Policy and Organizational Change in Public Institutions", 26-27 October, 2017, Bucharest, CD-ROM Collection, ASE Publishing House, pp. 146-162 [ISSN: 2069 4806]

http://confcamp.ase.ro/2017/wp-content/uploads/15-Popescu\_Mina\_Briscariu\_Comanescu\_Bunea.pdf

Lucrările simpozionului au fost indexate în baza de date internațională RePEc: .

**Citations of published works:** the bibliographic reference of the cited paper (Ci1, Ci2) and the bibliographic reference (s) of the citing paper (Ci1.1, Ci1.2 ...., Ci2.1, Ci2.2, etc.)

Ci1. Corboş, Răzvan-Andrei, Popescu, Ruxandra-Irina, **Bunea, Ovidiu-Iulian**. *The Influence of the Sales Management Style on the Company's Competitiveness*. Quality-Access to Success, Vol. 20, Supliment: 2, 2019, pp 197-201. Revistă *indexată* în: ESCI, SCOPUS,EBSCO, CABELL'S, PROQUEST, Clarivate Analytics – Web of Science Core Collection, ISSN 1582-2559, ISSN-L 2668-4861. https://search.proquest.com/docview/2198414180?pq-origsite=gscholar.

Ci1.1. Solano, A., Michel, N., Núñez Guzmán, M. S., & Tapia Cabrera, D. H. (2019). La gestión de ventas y su influencia en el desarrollo económico de una empresa de servicios gráficos en el distrito de Lince, TESIS, Lima 2018. http://repositorio.ulasamericas.edu.pe/handle/upa/665

Ci2. Popescu, Ruxandra-Irina, Corboş, Răzvan-Andrei, **Bunea, Ovidiu-Iulian.** *Selling cultural organizations – a case study on client's perception of the cultural activity of the Calea Victoriei Foundation.* Revista Administrație și Management Public (RAMP), Nr. 31, 2018, pp 81-96. Revistă *indexată* în: SCOPUS, EBSCO, ERIHPLUS, PROQUEST, CEEOL, RePEc, CABELL'S, ISSN 1583-9583. DOI: 10.24818/amp/2018.31-06. http://www.ramp.ase.ro/en/\_data/files/articole/2018/31-06.pdf.

Ci2.1. Durana, P., Kral, P., Stehel, V., Lazaroiu, G., & Sroka, W. (2019). Quality Culture of Manufacturing Enterprises: A possible way to adaptation to Industry 4.0. Social Sciences, 8(4), 124. Revistă indexată în: DOAJ - Directory of Open Access Journals, EconBiz / ECONIS (Leibniz Information Centre for Economics - ZBW), EconPapers (RePEc), ERIH Plus (European Reference Index for the Humanities and Social Sciences), Genamics JournalSeek, IDEAS (RePEc), Julkaisufoorumi Publication Forum (Federation of Finnish Learned Societies), Norwegian Register for Scientific Journals, Series and Publishers (NSD), PSYNDEX (ZPID), RePEc, Scopus (Elsevier) EISSN 2076-0760. doi:10.3390/socsci8040124

Ci3. Cârstea, Gheorghe, Corboş, Răzvan-Andrei, Popescu, Ruxandra Irina, **Bunea, Ovidiu-Iulian**. Proceedings of the 11th International Management Conference. *Analysis of the Influence of Some Indicators on the Profitability of the FMCG Retail Market in Romania*, 11th International Management Conference, IMC, 02.11.2017 - 03.11.2017, București, România, Editura ASE, 2017, pp 481 – 492, ISSN 2286-1440. http://conference.management.ase.ro/archives/2017/pdf/3\_3.pdf

Ci3.1. Salim Muhammad, OGAJI (2019). *Employees' Competence and Business Performance: A Study of Selected Hotels in Keffi.* Business Excellence and Management, Volume 9, Issue 4, pp 5-17. Revistă *indexată* în: DOAJ; RePEc, ProQuest, ISSN: 2248-1354, ISSN-L: 2248-1354. http://beman.ase.ro/no94/1.pdf

Ci3.2. Radojko LUKIC & Dragana VOJTESKI KLJENA (2019). *The Analysis of the Interest Cost of the Trading Companies in Serbia*. Management and Economics Review Volume 4, Issue 2, pp 92-108. Revistă indexată în: Cabell's Directory of Publishing Opportunities, RePEc (EconPapers, IDEAS, Socionet), EBSCO, EconLit, CEEOL (Central and Eastern European Online Library), e-ISSN 2501-885X. DOI: 10.24818/mer/2019.12-02. https://www.ceeol.com/content-files/document-830959.pdf

Ci3.3. Lukic, R. (2019). Costs And Margins In Distributed Trade. A collection of published articles in journals, author's edition Belgrade, 2019. https://www.researchgate.net/profile/Radojko\_Lukic/publication/335339653\_COSTS\_AND\_M ARGINS\_IN\_DISTRIBUTED\_TRADE/links/5d5fb14b458515d6101da6b2/COSTS-AND-MARGINS-IN-DISTRIBUTED-TRADE.pdf

Ci3.4. Kljenak, D. V., Lukic, R., Gavric, G., & Gavrilovic, M. (2019). The operative profit margin and interest cost in retail food. Economics of Agriculture, 66(3), 799-810. Revistă indexată în: Web of Science (Clarivate Analytics) – Emerging Sources Citation Index (ESCI), EBSCO, DOAJ, ERIH PLUS, Mendeley, AgEcon Search, Social Science Research Network (SSRN), ProQuest, Library of Congress E-Resources Online Catalog, Ingenta Connect, Ulrich's Periodicals Directory, CABI, J-Gate, The World Wide Web Virtual Library for European Integration, SCIndeks, The digital repository of the National Library of Serbia, doiSerbia, EconLit, WorldCat ISSN 0352-3462 (Printed) ISSN 2334-8453 (Online) DOI: https://doi.org/10.5937/ekoPolj1903799V.

Ci3.5. Lukić, R. (2018). The Analysis of the Operative Profit Margin of Trade Companies in Serbia. Revista de Management Comparat Internațional, 19(5), 458-475. Revistă indexată în: RePec, Index Copernicus - Journals Master List, EBSCO, The World Wide Web Virtual Library For European Integration, NewJour Electronic Journals and Newsletters, Ulrich's Periodicals Directory, Cabells Database, Google Scholar, OCLC-WorldCat, CEEOL - Central and Eastern European Online Library, ISSN:1582-3458. DOI: 10.24818/RMCI.2018.5.458. http://www.rmci.ase.ro/no19vol5/02.pdf.



# Curriculum vitae

citations available Google Scholar profile the are on at: https://scholar.google.ro/citations?hl=ro&user=5DEe0d4AAAAJ

ORCID: https://orcid.org/0000-0003-2883-3592
ResearcherID: http://www.researcherid.com/rid/C-6932-2018
Scopus Author ID:
http://www.scopus.com/inward/authorDetails.url?authorID=57201118326&partnerID=MN8TOARS