

Curriculum vitae



Personal information

First name(s) / Surname(s) **Dima Cristina**
Address(es) Bucharest, Romania
E-mail Cristina.dima@man.ase.ro
Dima.cristina5@gmail.com
Nationality Romanian
Date of birth 01.05.1992
Gender Female

Education and training

Dates October 2020 - present
Title of qualification awarded **Postdoctoral researcher in the field of MANAGEMENT
Postdoctoral Program of Advanced Research**
Principal subjects/occupational skills covered Project management for the development of green investments in the context of the need to increase the level of sustainability
Name and type of organisation providing education and training Bucharest University of Economic Studies
COUNCIL FOR UNIVERSITY DOCTORAL STUDIES
Level in national or international classification ISCED 8
Dates October 2020 - present
Title of qualification awarded **ENGLISH MASTER'S DEGREE Program - English Language Education and
Research Communication for Business and Economics**
Principal subjects/occupational skills covered English for communication in academic and professional settings; critical and creative thinking; research methodology and publication of research outcomes; new methodological approaches to teaching, learning and evaluation; project design and quality management.
Name and type of organisation providing education and training Bucharest University of Economic Studies
Faculty of International Economic Relations
Level in national or international classification ISCED 7

Dates	March 2019
Title of qualification awarded	TRAINER
Principal subjects/occupational skills covered	Program Preparation / Training Stage; Preparing for practical training; Performing training activities; Evaluation of participants in training; Program Evaluation / Training Stage
Name and type of organisation providing education and training	STAR CONSULTING & TRAINING SRL
Level in national or international classification	The graduation certificate is recognized by the Ministry of Labor and Social Justice and the Ministry of National Education
Dates	October 2018
Title of qualification awarded	EXPERT ACCESS STRUCTURAL FUNDS AND EUROPEAN COHESION
Principal subjects/occupational skills covered	Applying health and safety rules to work; Application of environmental protection rules; Maintaining effective working relationships; Preparing the project; Documentation for the project; Establishing partnerships; Elaboration of the project.
Name and type of organisation providing education and training	SC ATC & IT SOLUTIONS S.R.L.
Level in national or international classification	The graduation certificate is recognized by the Ministry of Labor, Family, Social Protection and the Elderly and the Ministry of National Education
Dates	February 2018
Title of qualification awarded	AUDITOR IN QUALITY AREA / MODULE Quality Management and Audit Principles and Plan - Do - Check - Act (PDCA) Module in the Audit Process
Principal subjects/occupational skills covered	Risk Management, Internal Control and Governance
Name and type of organisation providing education and training	S.C. TOP QUALITY MANAGEMENT SRL
Level in national or international classification	The Graduation Certificate is recognized by the Ministry of Labor and Social Justice and Ministry of Education
Dates	December 2017
Title of qualification awarded	MANAGER OF QUALITY MANAGEMENT SYSTEMS / MODULE Quality management tools
Principal subjects/occupational skills covered	Develop and implement the process approach in all processes of the organization.
Name and type of organisation providing education and training	S.C. TOP QUALITY MANAGEMENT SRL,
Level in national or international classification	The Graduation Certificate is recognized by the Ministry of Labor and Social Justice and Ministry of Education

Dates	2017 – 2018
Title of qualification awarded	SPECIALIZATION IN PSYCHOPEDOGOGY Level II Graduate Certificate of Postgraduate Program of Psycho-pedagogical Training
Principal subjects/occupational skills covered	Psychopedagogy of adolescents, young people and adults, Design and management of educational programs .
Name and type of organisation providing education and training	Bucharest University of Economic Studies Department for Teaching Staff Training
Level in national or international classification	ISCED 7
Dates	June 2017
Title of qualification awarded	EVALUATOR PROJECTS Graduation Certificate of the specialization program
Principal subjects/occupational skills covered	<ul style="list-style-type: none"> - Planning and programming European-funded projects for public and private institutions; - Applying financial corrections for projects with external financing; - Audit, control and recovery in the field of European funds; - Personal preparation for evaluation; - Organizing the evaluation process; - Evaluation process. Validation of the evaluation; - Providing technical assistance for project selection.
Name and type of organisation providing education and training	S.C. ATC & IT SOLUTIONS S.R.L
Level in national or international classification	The graduation certificate is recognized by the Ministry of Labor, Family, Social Protection and the Elderly and the Ministry of National Education
Dates	2016 – 2017
Title of qualification awarded	SPECIALIZATION IN PSYCHOPEDOGOGY Level I Graduate Certificate of Postgraduate Program of Psycho-pedagogical Training
Principal subjects/occupational skills covered	Psychology of Education, Pedagogy I, Pedagogy II, Classroom Management, Specialty Didactics, Computer Assisted Training
Name and type of organisation providing education and training	Bucharest University of Economic Studies Department for Teaching Staff Training
Level in national or international classification	ISCED 7
Dates	2016 – 2019
Title of qualification awarded	PhD / Doctoral School of Management, Faculty of Management
Principal subjects/occupational skills covered	Research in the field of project management, public investment management, performance evaluation systems for public administration projects. Project financing strategies, Risk management in projects with European funding.

Name and type of organisation providing education and training	DOCTORAL RESEARCH STAGE
Level in national or international classification	ISCED 8
Dates	2014 – 2016
Title of qualification awarded	MASTER in MANAGEMENT, specialization BUSINESS PROJECT MANAGEMENT
Principal subjects/occupational skills covered	Technology Transfer Management, Performance Audit, Project Preparation and Evaluation, Project Financing Strategies, Business Evaluation
Name and type of organisation providing education and training	Bucharest University of Economic Studies
Level in national or international classification	MASTER'S PROGRAM ISCED 7
Dates	July 28 – August 17, 2015
Title of qualification awarded	Certificate of graduation of the training program for the occupation of INSPECTOR IN THE FIELD OF SECURITY AND HEALTH IN EMPLOYMENT
Principal subjects/occupational skills covered	Planning of own activities, carrying out prevention and protection activities, developing safety and health signaling at workplaces, training of workers in the field of security and health at work, informing the workers in the field of security and health at work, establishing the material and technical means necessary for the security and occupational health, prevention of occupational accidents and occupational diseases, participation in the investigation of events that cause temporary incapacity to work, verification of compliance with the legal provisions in the field of safety and health at work, monitoring evacuation activities and emergency response.
Name and type of organisation providing education and training	S.C. HSEQ CONSULTING S.R.L.
Level in national or international classification	Graduation Certificate
Dates	2011-2014
Title of qualification awarded	Graduate in Business Administration , specialization - MANAGEMENT
Principal subjects/occupational skills covered	Managerial Methodologies, Fundamentals of Organization Management, Project Management, Business Communication and Negotiation, Business Evaluation, Comparative Management, Operational Management and Economic and Financial Analysis
Name and type of organisation providing education and training	Bucharest University of Economic Studies
Level in national or international classification	BACHELOR'S PROGRAM ISCED 6
Dates	October 2011 – February 2012
Title of qualification awarded	Certificate of graduation of the Business Law Course organized under the Strategic Project "Integrated Pilot Center for business initiation and support in order to increase the competitiveness of the Romanian economy in the conditions of joining the European Union"

Principal subjects/occupational skills covered	Commercial business law
Name and type of organisation providing education and training	Bucharest University of Economic Studies
Level in national or international classification	Graduation Certificate
Dates	2007-2011
Title of qualification awarded	HIGH SCHOOL DIPLOMA Professional skills certificate - computer skills Certificate of linguistic competence of oral communication in Romanian - experienced user Certificate of linguistic competence in an international language (English) - level B2
Principal subjects/occupational skills covered	Mathematical - Informatics
Name and type of organisation providing education and training	"Alexandru Ioan Cuza" National College, Focsani, Vrancea
Level in national or international classification	High school ISCED 3
Work experience	
Dates	October 2020 - present
Occupation or position held	Responsible for selection and monitoring of the target group within the project "ROSE 378 Performance and continuity for the managerial career - ManPro II"
Main activities and responsibilities	Implementing awareness measures regarding the risks associated with university dropout among first year students of the MAN faculty, potential beneficiaries of the project; Development of a guidance, support and tutoring program for students in the target group.
Name and address of employer	Bucharest University of Economic Studies , Faculty of Management
Type of business or sector	Research, education, training, management.
Dates	May 2020 - Present
Occupation or position held	Member of the IMC international conference organizing team
Name and address of employer	Bucharest Academy of Economic Studies, Faculty of Management http://conferinta.management.ase.ro/about-the-conference/committees/
Type of business or sector	Research

Dates	May 2020 - August 2020
Occupation or position held	Researcher within the project „ReStart Economia. Measures to combat the economic and social effect of COVID 19 in Romania ”
Main activities and responsibilities	<ul style="list-style-type: none"> - determining the impact of COVID 19 on the domestic and international economic and social environment; - analysis of economic data during the COVID 19 crisis; - elaboration of an impact chart based on the analyzed data for each activity sector; - carrying out effective actions that will be provided to the government, other public authorities and the business environment as positive actions to combat the crisis; - assessing the market response to these actions for continuous improvement.
Name and address of employer	Bucharest University of Economic Studies, Faculty of Management, Piața Romană no. 6, Sector 1, Bucharest.
Type of business or sector	Research
Dates	May 2020 - November 2020
Occupation or position held	Trainer of applied research activities in the field of quality analysis within the project "Modernization and efficiency of the educational infrastructure of the Bucharest University of Economic Studies (ASE) in order to support and develop the practical component of teaching activities - ECONVIV"
Main activities and responsibilities	<ul style="list-style-type: none"> - participates in the planning of project activities regarding workshops and exchanges of national and international good practices; - participates in the development of integrated organizational transformation plans from the perspective of quality analysis; - ensures the inclusion in the approved implementation schedule, the evaluation of the progress registered in the project implementation; - participates in the organization of consolidated postgraduate training programs from the perspective of instructive-educational and applied research activities, dedicated to ESA graduates but also to other potential categories of interested persons; - implements plans and corrective measures for carrying out the project activities, as the case may be.
Name and address of employer	Bucharest University of Economic Studies, Faculty of Management, Piața Romană no. 6, Sector 1, Bucharest.
Type of business or sector	Research
Dates	February 2020 - present
Occupation or position held	Assistant Professor PhD.
Main activities and responsibilities	<p>Supporting teaching activities for undergraduate programs from the Faculty of Management and the Faculty of Marketing to the discipline of Project Management, from the Faculty of Management to the disciplines of Economic Projects, Modeling of Management Decisions and the discipline of Management at the Faculty of Marketing.</p> <p>Adapts the content and additional training materials, so as to allow the transmission of basic knowledge, according to the theme and level of training</p>
Name and address of employer	Bucharest University of Economic Studies, Faculty of Management, Piața Romană no. 6, Sector 1, Bucharest.
Type of business or sector	Research, education, training, management.

Dates	February 2018 – February 2020
Occupation or position held	Associate assistant
Main activities and responsibilities	Teaching activities at the bachelor`s programs at the Faculty of Management and the Faculty of Marketing, Module - Project Management..
Name and address of employer	Bucharest University of Economic Studies, Faculty of Management, 6 Piata Romana, 1st district, Bucharest
Type of business or sector	Research, education, training, management.
Dates	January 2018- November 2019
Occupation or position held	Consultant in the project "Preventing school abandonment - increasing the performance of the university education system - MANPRO" Grant Agreement no. 55 / SGU / NB / I
Main activities and responsibilities	<ul style="list-style-type: none"> - Carrying out the project activities; - Achieving the objectives and the expected results; - Monitoring the evolution of activities; - Ensure the necessary expertise in the project in the field of specific competence.
Name and address of employer	Bucharest University of Economic Studies, Faculty of Management,
Type of business or sector	6 Piata Romana, 1st district, Bucharest
Dates	November 2017
Occupation or position held	Participation (support, debate) at the international conference with the papers entitled: „ ALTERNATIVES FOR THE RATIONALIZATION OF PUBLIC INVESTMENT PROGRAMMES IN ROMANIA ” and „ CHALLENGES OF THE INTELLECTUAL CAPITAL FROM A MANAGEMENT PERSPECTIVE ” and involvement in organizing the event.
Main activities and responsibilities	
Name and address of employer	Bucharest University of Economic Studies, Faculty of Management: The 11th International Management Conference - IMC 2017 „The Role of Management in the Economic Paradigm of the XXIst Century
Type of business or sector	
Dates	2016 – 2019
Occupation or position held	General manager
Main activities and responsibilities	<ul style="list-style-type: none"> - Definition of objectives for the company's activity; - Quarterly / half-yearly / annual monitoring of achievement of objectives; - Evaluating the level of performance at the level of human resources (performance indicators) in accordance with the company's objectives; - Market monitoring and identification of prospects for growth and development; - Planning and approving the revenue and expenditure budget (CBO) and its corrections; - Ensuring the management of operational and financial risk in the activity of the organization and in the partnership relations; - Defining the communication policy within the organization in the internal system, with the employees and in the external system (business partners, suppliers, etc.) - Coordinating the company's promotion policy (developing promotional materials, monitoring the communication process: customers, suppliers, etc.)
Name and address of employer	S.C IULICRIS S.R.L, 5 Unirii Boulevard , Focsani, Vrancea
Type of business or sector	Production, trade and service activities

Dates	February 2017- June 2017
Occupation or position held	Regional Development Expert in the project: „Elaboration of the sustainable local development strategy of Curtea de Arges city 2017-2020”
Main activities and responsibilities	<ul style="list-style-type: none"> - diagnostic analysis of the domains: tourism, culture, community services, social assistance based on the information and documentation existing at the Curtea de Arges city, but also by using the databases of INS and Eurostat; - elaboration of strategic development directions for the aforementioned domains; - development of intervention packages for the implementation of the development strategy; - defining standards of performance indicators for monitoring the implementation of the strategy; - defining some guidelines for the budgeting of projects at Curtea de Arges city level; - analysis of the administrative capacity of the city on the implementation and exploitation of the projects.
Name and address of employer Type of business or sector	SC ABG BUSINESS TOOLS SRL-D, Bucharest Business and Management Consulting, COR 7022
Dates	November 2016
Occupation or position held	Participation (support, debate) at the international conference with the paper titled: „New Approaches of Investment Management used in context of Territorial Intelligence” and involvement in organizing the event.
Main activities and responsibilities	
Name and address of employer Type of business or sector	Bucharest University of Economic Studies, Faculty of Management: The 10th International Management Conference – Challenges of Modern Management
Dates	December 2015
Occupation or position held	Conference Organizer POSDRU ID 137080
Main activities and responsibilities	<ul style="list-style-type: none"> - selection of participants; - organizing the invitation system and attending the conference; - organizing appropriate event documentation and reporting; - communicating with participants and guests from the project;
Name and address of employer Type of business or sector	Bucharest University of Economic Studies, Faculty of Management: Final Conference of the Project "Practice Today to Become Tomorrow's Manager!" POSDRU/161/2.1/G/137080
Dates	November 2015
Occupation or position held	Organizer of 3 job fairs in the POSDRU 137080 PROJECT
Main activities and responsibilities	<ul style="list-style-type: none"> - organizing the event as a whole, managing the relationship with the suppliers of hiring and catering services; - management of the relationship with the participating companies: private firms but also representatives of the public authorities (sending invitations, reception, activity monitoring, presence reporting); - operational and financial reporting of events in relation to the requests of beneficiaries and donors.
Name and address of employer Type of business or sector	Bucharest University of Economic Studies, Faculty of Management, Job fairs dedicated to students and graduates from ASE in Bucharest

Dates	March 2015 - April 2015
Occupation or position held	Volunteer
Main activities and responsibilities	<ul style="list-style-type: none"> - Studying the guidelines for European funding programs; - Analysis of the financing capacity at the level of the local public authorities - Providing information to different categories of public and private clients; - Organizing and participating in different role games;
Name and address of employer Type of business or sector	Phin Consulting & Training SRL, Burebista Boulevard no. 3, 3rd district, Bucharest Consultancy service (Access to Non-refundable Funds) 7022 - Business and management consultancy activities

Personal skills and competences

Mother tongue(s) July 2011	Romanian Linguistic Competence Certificate - Experienced Level																												
Other language(s) Self-assessment	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th rowspan="2"></th> <th colspan="2">Understanding</th> <th colspan="2">Speaking</th> <th rowspan="2">Writing</th> </tr> <tr> <th>Listening</th> <th>Reading</th> <th>Spoken interaction</th> <th>Spoken production</th> </tr> </thead> <tbody> <tr> <td><i>European level (*)</i></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> <tr> <td>English</td> <td>B2</td> <td>B2</td> <td>B1</td> <td>B1</td> <td>B2</td> </tr> <tr> <td>Spanish</td> <td>B2</td> <td>B2</td> <td>B2</td> <td>B2</td> <td>B1</td> </tr> </tbody> </table>		Understanding		Speaking		Writing	Listening	Reading	Spoken interaction	Spoken production	<i>European level (*)</i>						English	B2	B2	B1	B1	B2	Spanish	B2	B2	B2	B2	B1
	Understanding		Speaking		Writing																								
	Listening	Reading	Spoken interaction	Spoken production																									
<i>European level (*)</i>																													
English	B2	B2	B1	B1	B2																								
Spanish	B2	B2	B2	B2	B1																								
Social skills and competences	I am a socially responsible person, I can easily establish relations of collaboration and partnership, I can adapt to new teams / collectives, both as teammates and leaders. These skills have been demonstrated especially in the faculty. So I formed as an open-mind and I learned that socialization and disinhibition have an important role in performing activities.																												
Organisational skills and competences	I can characterize myself as realistic, pragmatic and organized, with an attraction to the exact sciences. Regardless of the activity, whether professional or personal, I like that to be done as a temporary plan. Generally, I make a personal planning, with which the development of an activity is as structured and performing as possible. Due to these skills I have often been in the position to organize different teams within the faculty projects.																												
Computer skills and competences	<p>As regards the use of computers, I have developed a range of competencies since high school (whose profile is mathematical - computer science). Thus, for their identification, I obtained the ECDL Core Certificate - the European Computer Driving License Completely successfully promoting the 7 modules:</p> <ul style="list-style-type: none"> Module 1: Basic concepts of Information Technology Module 2: Using your computer and organizing your files Module 3: Edit text Module 4: Table Calculation Module 5: Databases Module 6: Presentations Module 7: Internet and e-mail usage <p>Also, during the high school, the faculty and the doctoral training I worked with Microsoft Office™ Tools (Word, PowerPoint, Excel) as well as with data processing software</p>																												
Other skills and competences	Perseverance, the power to learn new things and to adapt easily to new situations; sociability, team spirit and ability to work under stress.																												
Driving licence	Driving license category B.																												

Additional information

Projects

Member of the organizing team and participation in the conference RELATIONSHIP BETWEEN KNOWLEDGE TRANSFER AND ECO-INNOVATION IN THE FIELD OF WASTE RECYCLING. Research project „Virtual eco-innovation hub for increasing competitiveness in the field of waste electrical and electronic equipment recycling ” (EcolnnEWaste), Bucharest University of Economic Studies, Bucharest, October 17, 2016

Member of the target group of the project "Practice Today to Become Tomorrow's Manager" POSDRU / 161 / 2.1 / G / 137080. The project is co-financed by the European Social Fund through the Sectoral Operational Program Human Resources Development 2007-2013, Priority Axis 2 - Correlation of lifelong learning with the labor market, Key Area of Intervention 2.1 - Transition from school to active life, 2012-2014

Participation in the conference: Entrepreneurial Competences for School Leadership Teams – EC4SLT, University of Primorska, Faculty of Education, Koper – 13th June, 2016

Relevant certifications, works and research

Certificate of Participation at INTERNATIONAL SCIENTIFIC CONFERENCE "Competitiveness and Innovation in the Knowledge Economy", Academy of Economic Studies of Moldova, 22-23 September 2017, Chisinau, Republic of Moldova

Certificate of Participation - 17th International Multidisciplinary Scientific GeoConference SGEM 2017, July 2017, Albena, Bulgaria

Certificate of Participation at the conference "Sustainable Development in Conditions of Economic Unstability", 23-24 June 2017, Satu Mare Commercial Academy, Satu Mare

Certificate of Participation – Risk In Contemporary Economy. The XVIII-th Annual International Conference, 9-10 June 2017, Galati, Romania

Certificate of Participation – MIC 2017 Conference Managing the Global Economy, 24-27 May 2017, Monastier di Treviso, Italy

Certificate of Participation - The 10th International Management Conference – Challenges of Modern Management 3rd-4th november 2016, Bucharest, Romania

Certificate of Language Proficiency - English, (Understanding of the text being heard - B2, Understanding Reading - B2, Writing Messages - B2, Oral Message Builder - B2, Oral Interaction - B2), July 2011 Alexandru Ioan Cuza National College", Focsani

Certificate of Language Proficiency - Romanian Language and Literature, Experienced User, July 2011, "Alexandru Ioan Cuza" National College, Focsani

Digital Skills Certificate , Experienced User, July 2011

Professional Skills Certificate - Computer Operational Competences, Note 10, September 2011, "Alexandru Ioan Cuza" National College, Focsani

ECDL WebStarter Certificate, October 2008, "Alexandru Ioan Cuza" National College, Focsani

Workshops *HOW TO GET THE BEST FROM YOUR Ph.D. Dissertation: strategies and methods to publish your literature review in JCR-ranked journals*, prof. Miguel González-Loureiro (Universidad of Vigo – Spain), Bucharest University of Economic Studies, Faculty of Management, Room 1516, October 31, 2016

Information session on the programs financed by the state budget 2015 "STATE BETWEEN SMEs", organized by the Ministry of Energy, Small and Medium Enterprises and the Business Environment - Romania Hub, Elena Soava, April 22, 2015

Journalism Workshop, September 2009, County Library of Foreign Languages Focsani

Conferences *Gala Structural Funds - second edition of "Succesul este... MOLIPSITOR!"* Organized by the European Commission Representation in Romania with Structural Consulting Group-www.fonduri-structurale.ro, December 18, 2017, Le Chateau, Bucharest

The "Spiritual Dimension of Science" Conference, presented by the university professor neuropsychiatrist D.C. Dulcan, June 23, 2017, Satu Mare Commercial Academy, Satu Mare

Final conference of the project "Practice Today to Become Tomorrow's Manager" POSDRU / 161 / 2.1 / G / 137080, co-financed from the European Social Fund through the Sectoral Operational Program Human Resources Development 2007-2013, Priority Axis 2 - Correlation of Learning on throughout life with the labor market, Major Intervention Field 2.1 - Transition from school to active life. December 8, 2015, Bucharest Academy of Economic Studies

The 1st Conference on Effective Methods of Management and Research in Higher Education, Bilateral relations program fund RO14, The Military Technical Academy, November 28, 2016

"Every student needs Practice, Remark, Organization, Evolution, Direction, Launch - pRoed!" co-financed by the European Social Fund through the Sectoral Operational Program for Human Resources Development 2007-2013 "Invest in People!". Special guests: Anca Sucala, Daniela Banu, Mihai Melnic, Lidia Maier, Roxana Serbanescu; October 28, 2015, Rotterdam Double Room by Hilton Hotel, Nerva Traian 3A Boulevard

Other than Marketing, Special guests: Maia Morgenstern, Laurentiu Semeniu, Stefan Stroe. Bucharest University of Economic Studies, Bucharest, November 2013

Associate in business. Experts with you. Bucharest, October 26, 2016, Athenee Palace Hilton, Queen Maria Hall

Awarding the title of Doctor Honoris Causa to Professor Geert Hofstede, Faculty of Economics and Business Administration, "Dunarea de Jos" University, Galati, October 21, 2016

Scientific seminars Participation in the Student Scientific Session, April 2013, Bucharest University of Economic Studies

Seminar *Born2Succeed*, supported by Irina Alionte (Entrepreneur & Empowerment Coach) and Justin Devenshire (Personal Success Coach & Entrepreneur) at the University of Economic Studies, Bucharest, March 2014.

World Cafe *Social Entrepreneurship - I Commit to the Community - RECOLTA*, November 17, 2015, Hotel Marshall, Panoramic Room