



Curriculum vitae Europass



Personal information

First name(s) / Surname(s) **Cristina STATE**
Address(es) Vlad Tepes Street, 86, Cernica - Tinganu, Ilfov County - Romania
Telephone(s) +40746105083, +40737353933
E-mail cristina.state@man.ase.ro
Nationality Romanian
Date of birth 07/09/1988
Gender Female

Education and training University

Dates	2016 - present
Title of qualification awarded	Master Programme - Research and Teacher Education for Business & Economics (EDU-RES), Master Degree
Principal subjects/occupational skills covered	English Language Development for Business and Economics; Creative Thinking in Business and Economics; Evaluation and self-evaluation methodology in economic Higher Education
Name and type of organisation providing education and training	Bucharest University of Economic Studies, Faculty of International Business and Economics
Dates	2014-2015
Title of qualification awarded	Postgraduate course in psycho-pedagogical and methodical empowerment - Level II
Principal subjects/occupational skills covered	Psycho-pedagogy of graduates, young people and adults; Design and management of educational programs; Educational Communication
Name and type of organisation providing education and training	Bucharest University of Economic Studies, DPPD
Dates	2013-2014
Title of qualification awarded	Postgraduate course in psycho-pedagogical and methodical empowerment - Level I
Principal subjects/occupational skills covered	The psychology of education; Pedagogy; Classroom management; Didactics of specialty; Computer assisted training
Name and type of organisation providing education and training	Bucharest University of Economic Studies, DPPD
Dates	2012-2015
Title of qualification awarded	Doctor of Economics, Doctorate in Joint Custody, Polytechnic University of Cartagena, Spain PhD in Management – SUMMA CUM LAUDE
Principal subjects/occupational skills covered	Management; Organizational Communication in Tourism

Name and type of organisation providing education and training | Bucharest University of Economic Studies, Management Faculty

Dates | 2010-2012

Title of qualification awarded | Master in Economics, Specialization *International Management and Marketing*, Master Degree

Principal subjects/occupational skills covered | Management, Marketing, Communication and Negotiation in an International Context, Statistics, EU Economy, Methodology of scientific research

Name and type of organisation providing education and training | Bucharest University of Economic Studies, Management Faculty

Dates | 2007-2010

Title of qualification awarded | Graduate in Economic Sciences, Bachelor's Degree

Principal subjects/occupational skills covered | Management

Name and type of organisation providing education and training | Bucharest University of Economic Studies, Management Faculty

High school

Dates | 2003 - 2007

Title of qualification awarded | High school Diploma

Principal subjects/occupational skills covered | Romanian, foreign languages: English, French, mathematics, informatics, physics

Name and type of organisation providing education and training | "Lucian Blaga" Theoretical High School - Bucharest, *Mathematics-Informatics*

Scientific research activity

- a) **Author of 1 book** („Arta de a reuși - Aplicații, Jocuri, Studii de caz, Teste-grilă”)
- b) **Co-author of 3 books** („De la știința influențării la arta manipulării” - 2 editions; „De la influențare la manipulare în relațiile interpersonale de afaceri - Aplicații, Jocuri, Studii de caz, Teste-grilă”)
- c) **Co-author of 7 ISI articles (2012/2017) and 21 articles indexed in BDI (2011/2017)**
- d) **Team member of two research projects (45,000 LEI and 13500 USD) concluded between ASE and the private business environment (2012 and 2014)**

Foreign Language/s

Self-evaluation
European Level (*)

English
Spanish
French

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production		Written expressing	
C2	Proficient User	C2	Proficient User	C2	Proficient User	C2	Proficient User	C1	Proficient User
C2	Proficient User	C1	Proficient User	B2	Independent User	B2	Independent User	B1	Independent User
B1	Independent User	C1	Proficient User	A2	Basic User	A2	Basic User	B2	Independent User

(*) [Common European Framework of Reference for Languages](#)

Social skills and competences

Interpersonal communication and teamwork skills, loyalty, enthusiasm, great will to successfully complete all the initiated actions.

Organisational skills and competences

Relational skills / interpersonal communication, organizational skills, coordination, motivation
Graduation of the the training program (40 hours) for the **TRAINER** occupation organized by the International Training Center for Business Administration (CIFAA) - accreditation of CNFPA
Graduation of the training program (40 hours) for the **HUMAN RESOURCES MANAGER** occupation organized by the International Training Center for Business Administration (CIFAA) - accreditation of CNFPA

	<p>Graduation of the training program (40 hours) for the PROJECT MANAGER occupation organized by the International Training Center for Business Administration (CIFAA) - accreditation of CNFPA</p> <p>Graduation of the training program (40 hours) for the SALES DIRECTOR occupation organized by the International Training Center for Business Administration (CIFAA) - accreditation of CNFPA</p> <p>Graduation of SMEs ADMINISTRATION MANAGEMENT courses and BUSINESS AND NEGOTIATION COMMUNICATIONS IN SMEs organized within the strategic project "<i>Pilot Center for initiating and supporting business in order to increase the competitiveness of the Romanian economy in the conditions of joining the European Union</i>".</p> <p>Graduation of the YOUTH IN ACTION program, through the <i>SEND A FRIEND REQUEST 2 NATURE</i> project, an exchange of experience between young people from Wales, Macedonia and Romania, held between 09-19.09. 2011 in Talgarth, Wales, United Kingdom, organized by <i>GLOBALLOVE YOUTH TRUST</i>.</p> <p>Graduation of the YOUTH IN ACTION program, through the <i>DARZEE</i> project, an exchange of experience between young people from Estonia, Latvia, Portugal and Romania, held between 14-21 October 2012 in San Lorenzo Del Escorial, Spain, organized by <i>SCOUTOPIA</i> Association.</p>
Computer skills and competences	A good knowledge of <i>Microsoft Office package (Word, Power Point)</i>
Other skills and competences	<i>Hobbies: tennis, group trips, reading</i>
Driving licence	B Category

February, 2nd, 2018

Assistant Professor **Cristina STATE**, PhD.