



# CORBOȘ RĂZVAN-ANDREI

## Personal information

Address 6, Romană Square, 1<sup>st</sup> Sector, Bucharest, Romania, cod 010374

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## Work experience

Dates 2012 – present

Occupation or position held **Vice Dean of the Management Faculty**

Main activities and responsibilities **Education and Lifelong Learning** [Bachelor's programs; Master's programs; Postgraduate professional training programs; Admission and graduation exams (Bachelor's and Master's graduation exams); Professional training programs for academic staff (initial training and ongoing training)]

Dates 2011 – present

Occupation or position held **University Lecturer**

Main activities and responsibilities Delivery of academic courses: "Strategic analysis of the competitive environment"  
Delivery of seminars in "Strategic analysis of the competitive environment" and "Procurement and sales management";  
Involvement in research projects, publishing of scientific studies in specialised publications, as well as participation to national and international education events.

Dates 2004 – 2011

Occupation or position held **Assistant Professor**

Main activities and responsibilities Delivery of academic courses: "Strategic analysis of the competitive environment" (starting from 2010) and "Management policies for production and development" (2009-2010);  
Delivery of seminars in "Strategic analysis of the competitive environment" and "Procurement and sales management";  
Involvement in research projects, publishing of scientific studies in specialised publications, as well as participation to national and international education events.

Dates 2002 – 2004

Occupation or position held **University Assistant**

Main activities and responsibilities Delivery of academic courses: "Strategic analysis of the competitive environment" (starting from 2010) and "Management policies for production and development" (2009-2010);  
Delivery of seminars in "Strategic analysis of the competitive environment" and "Procurement and sales management";  
Involvement in research projects, publishing of scientific studies in specialised publications, as well as participation to national and international events.

Name and address of employer **Bucharest Academy of Economic Studies, Faculty of Management**, 6, Romană Square, 1<sup>st</sup> Sector, Bucharest, Romania, cod 010374

Type of business or sector Education

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## Education and training

### Base education

Dates 2010 – 2013

Title of qualification awarded **Postdoctoral studies** in the program "Performance and excellence in Postdoctoral research in the field of economic science in Romania"

Principal subjects/occupational skills covered Research project: **Strategic diagnostics of the competition environment for raising the competitiveness of cultural organisations**

Name and type of organisation providing education and training	<b>Bucharest Academy of Economic Studies, Post PhD School</b>
Level in national or international classification	Level 6
Dates	2009
Title of qualification awarded	<b>PhD in Economic Science</b> , major in Economic efficiency of investment and technical progress
Principal subjects/occupational skills covered	Management theory, Investment management, Modelling and simulation of economic processes
Name and type of organisation providing education and training	<b>Bucharest Academy of Economic Studies, Management Faculty</b>
Level in national or international classification	Level 6
Dates	2000 – 2002
Title of qualification awarded	<b>M.Sc. – major in “Organisational management in relation to the European integration”, Head of study generation</b>
Principal subjects/occupational skills covered	Strategic analysis of the competitive environment, Company strategy, Company management through costs, Company management through budgets, European economic policies, Human resources management, Organisational behaviour
Name and type of organisation providing education and training	<b>Bucharest Academy of Economic Studies, Management Faculty</b>
Level in national or international classification	Level 6
Dates	1996 – 2000
Title of qualification awarded	<b>Bachelor Degree</b>
Principal subjects/occupational skills covered	General management, Human resources management, Production management, Procurement and sales management, Public Finances, International economic transactions, Comparative management, Managerial IT
Name and type of organisation providing education and training	<b>Bucharest Academy of Economic Studies, Management Faculty</b> , major in “Company management”
Level in national or international classification	Level 5
Dates	1992 – 1996
Title of qualification awarded	<b>Baccalaureate Degree, Head of study generation</b>
Principal subjects/occupational skills covered	Mathematics – Physics
Name and type of organisation providing education and training	<b>“C.A. Rosetti” High school, Bucharest</b>
Level in national or international classification	Level 3
<b>Continuous learning</b>	
Dates	May - November 2010
Title of qualification awarded	<b>Graduation certificate of the post PhD learning course “University management”</b>
Principal subjects/occupational skills covered	General concepts in relation to university management, Strategic university management, Human resources management in universities, Legislation which governs university management, Quality management in universities, Financing of superior education organisations, Planning of scientific research, Modernisation of university management.
Name and type of organisation providing education and training	<b>Bucharest Academy of Economic Studies</b>
Level in national or international classification	Level 6
Dates	June 2010
Title of qualification awarded	<b>Graduation certificate of the PhD learning course “Management of distance education teaching”</b>

Principal subjects/occupational skills covered	Management of distance education teaching, Design and development of learning materials for the distance education technology, Evaluation of distance education teaching programs, Teaching technologies and communication in the distance education system.
Name and type of organisation providing education and training	<b>Bucharest Academy of Economic Studies, Distance Education Teaching Department</b>
Level in national or international classification	Level 6
Dates	March - July 2009
Title of qualification awarded	<b>Postgraduate Diploma for pedagogical and methodological empowering</b>
Principal subjects/occupational skills covered	Education psychology, Pedagogy, Computer assisted teaching, Pedagogy for graduates, youngsters and adults, Planning and management of educational projects, Methodology of educational research, Management of teaching organisations
Name and type of organisation providing education and training	<b>Bucharest Academy of Economic Studies, Department for Teachers' Training</b>
Level in national or international classification	Level 6
Dates	2003-2004
Title of qualification awarded	<b>Postgraduate Diploma in "International Relations"</b>
Principal subjects/occupational skills covered	International relations theory, Geopolitics, Economic International Relations, Introduction to international public management, Means of managing international crisis and conflicts, European Union, Mechanisms, institutions and objectives for foreign policy, Diplomatic and consular Law, Theories, techniques and diplomatic negotiation mechanisms
Name and type of organisation providing education and training	<b>Diplomatic Academy</b>
Level in national or international classification	Level 6
Dates	July 2003
Title of qualification awarded	<b>Training course in Strategic management</b>
Principal subjects/occupational skills covered	Theories of management, Human resources management, Management of performance organisations, Management and innovation systems
Name and type of organisation providing education and training	<b>Institute of Public Administration (Dublin, Ireland)</b>
Level in national or international classification	Level 6

**Personal skills and competences**

Other languages

Self-assessment

European level (\*)

**Spanish**

**English**

**French**

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C2	Proficiency	C2	Proficiency	C2	Proficiency	C2	Proficiency	C2	Proficiency
B2	Advanced	B2	Advanced	B1	Advanced	B1	Advanced	B1	Advanced
A2	Advanced	A2	Advanced	A2	Advanced	A2	Advanced	A2	Advanced

(\*) Common European Framework of Reference for Languages

Social skills and competences

Behavioural flexibility, coordination capacity, responsible, assertive, receptive, verbal argumentation

Organisational skills and competences

Experience in managing teams proved through the coordination of the department for the career management of personnel from within the Foreign Affairs Ministry and the coordination of the activity in relation to the graduate and M.Sc. exams of the Faculty of Management (Bucharest Academy of Economic Studies), as Commission Secretary.

Technical skills and competences	Operating Systems: Windows (Vista, 7) Microsoft Office (Word, Power Point, Excel)
Professional results Other skills and competences	<ul style="list-style-type: none"> <li>- <b>Co-author</b> of two <i>scientific books</i>;</li> <li>- <b>Author and co-author</b> of over 20 <i>papers published in Romanian scientific journals, indexed in international data bases (IDB), 3 papers published in foreign journals, over 30 studies published in the volumes of national and international scientific manifestations</i>;</li> <li>- Over 20 <b>citations</b> in papers published in <i>international IDB indexed scientific journals and studies published in the volumes of national and international scientific manifestations</i>;</li> <li>- <b>Member</b> in 7 <i>research teams of national competition projects</i>;</li> <li>- <b>Member</b> in 2 <i>research teams of projects with the business environment</i>.</li>   <li>- <b>Member</b> of the <b>Council of the Management Faculty</b> since January 2012;</li> <li>- <b>Member</b> of the <b>Council of the Management Department</b> since November 2011;</li> <li>- <b>Deputy Director</b> of the <b>Professional master programme „Business Management”</b> (since 2010);</li> <li>- <b>Scientific secretary</b> of the <b>Complementary master programme “Business management”</b> (2004-2010).</li>   <li>- Secretary of the Commission for admission to undergraduate programs of the Faculty of Management (for majors in “Economic Management” and “Public Administration”) (since 2008);</li> <li>- Secretary of the Graduation Commission of the Faculty of Management (since 2008);</li> <li>- Secretary of the Committee of graduate admission to the Faculty of Management (2005-2007).</li>   <li>- Member of the organizing committee for national and international scientific meetings organized by the Faculty of Management.</li>   <li>- <b>Performance Scholarship</b> from the Academy of Economic Studies (1999-2000);</li> <li>- <b>Participant in the EU’s ERASMUS</b> program at <b>Universitat de Barcelona (Barcelona, Spain)</b> (February – July 2000).</li> </ul>
<b>Member of Scientific organisations</b>	<ul style="list-style-type: none"> <li>- Member of the <i>Management Academic Society from Romania</i> (since 2011);</li> <li>- Member of the <i>Romanian Association for Regional Science (ARSR)</i> (since 2011).</li> </ul>
<b>Awards</b>	The “ <b>Diplomatic Medal</b> ”, class II, a <b>sign of high appreciation for remarkable activity in the Romanian diplomacy</b> (Decree nr. 384/2007)
Driving licence	B category
<b>Note</b>	“ <b>Very good</b> ” qualification at the institutional assessment in 2011.

Date

July 2012

Signature

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